



DAVID TIFFANY

PARTNER

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DAVID TIFFANY HAS PROVEN HIMSELF to be a strategic and analytical problem solver with a big picture view of achieving the defined business objectives of his clients. Having spent twelve years on in-house corporate legal teams within the insurance and health care industries, both as a staff attorney and as general counsel, Mr. Tiffany brings the perspective of a chief legal advisor and an effective collaborator with executive management teams, boards of directors, and investors.

Mr. Tiffany has advised and been a part of start-up, medium-sized, Fortune 500, and Fortune 100 companies. His practice focuses on corporate law, outside general counsel, mergers and acquisitions, contract negotiation, corporate governance, and complex regulatory and licensure issues. Mr. Tiffany also brings unique industry expertise in both the health care and insurance industries.

EXPERIENCE

- » Mr. Tiffany applies a broad range of legal skills to play a critical role in the growth and success of his clients. Whether a transactional, operational, or regulatory concern, Mr. Tiffany has the background and expertise to devise a strategic solution for any legal issue that arises.
- » Managed the strategic growth investment by a New York-based private equity firm in a Dallas-based national insurance distribution company
- » Managed the aggressive Merger & Acquisition strategy of a Dallas-based, national insurance distribution company
- » Managed the sale of a Dallas-based specialty property program manager and transactional brokerage to a national platform buyer
- » Participated in the successful merger of a Dallas-based, national health care provider (enterprise value of \$800 million) to a Fortune 100 buyer
- » Managed the national Merger & Acquisition pipeline of a Dallas-based, national health care provider

MERGERS, SALES & ACQUISITIONS

- » Mr. Tiffany has managed aggressive roll up strategies for his clients and has assisted broader company transactions involving the purchase and sale of minority and majority ownership interests, as well as the purchase and sale of 100% of a company's stock or assets.

INSURANCE

- » Mr. Tiffany assists clients with both transactional and regulatory issues related to property and casualty insurance coverages. He has extensive experience with both admitted and excess and sur-

plus lines carriers; advises insurance companies, reinsurers, wholesale brokers, managing general agents, retail agents, risk purchasing groups, and risk retention groups; provides guidance on the licensure of insurance entities; and negotiates agreements vital to the relationships between parties.

HEALTH CARE

- » Mr. Tiffany advises health care providers on transactional, operational, regulatory, and administrative matters, including compliance, fraud and abuse, and licensure issues. He represents ambulatory surgery centers, diagnostic testing facilities, physical therapy companies, medical and dental practices, and home health agencies.

OUTSIDE GENERAL COUNSEL

- » Mr. Tiffany applies his experience as an in-house corporate executive to understand the day to day needs of his clients. He advises with entity formation through exit strategy and can assist with every operational headache in between.



ADMISSIONS

- » Texas (2003)



AFFILIATIONS

- » State Bar of Texas
- » Dallas Bar Association



EDUCATION

- » Southern Methodist University, Dedman School of Law, J.D., 2002
- » Southern Methodist University, B.A. in Economics, *Magna Cum Laude*, 1999
 - » Minor - French
 - » Phi Beta Kappa
 - » Omicron Delta Epsilon - Economics Honor Society
 - » Phi Delta Theta Fraternity
 - » Studied History, Sociology, and International Business - Curtin University, Perth, Australia (1998)

MORE ABOUT DAVID TIFFANY

With a father in the oil business, David grew up in East Africa and Southeast Asia and enjoyed the privilege of traveling the globe. However, his Texas roots run deep and Dallas has always been his true home. He and his wife, Kelley, met at Southern Methodist University, have been married for twenty years, and have two daughters. When he is not at a soccer game or a dance recital, David enjoys exercising, reading a book, and watching professional soccer or college football. He and his family are members of Park Cities Presbyterian Church.